

Dwellings Median Price Comparison Over Last 10 Years

| District | Jan 2002 | Jan 2003 | Jan 2004 | Jan 2005 | Jan 2006 | Jan 2007 | Jan 2008 | Jan 2009 | Jan 2010 | Dec 2010 | Jan 2011 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Northland | \$160,000 | \$168,000 | \$191,000 | \$209,000 | \$275,000 | \$305,000 | \$328,000 | \$275,000 | \$308,000 | \$296,000 | \$315,000 |
| Auckland | \$245,000 | \$272,000 | \$313,000 | \$340,250 | \$370,000 | \$415,000 | \$432,750 | \$422,000 | \$450,500 | \$455,000 | \$450,000 |
| Waikato/BOP | \$165,000 | \$173,000 | \$190,000 | \$244,000 | \$272,000 | \$307,875 | \$320,000 | \$304,250 | \$320,000 | \$315,000 | \$315,000 |
| Hawkes Bay | \$135,000 | \$145,000 | \$190,000 | \$245,000 | \$255,000 | \$280,000 | \$280,000 | \$259,000 | \$278,000 | \$285,000 | \$270,500 |
| Manawatu/Wanganui | \$99,250 | \$99,500 | \$122,000 | \$140,000 | \$180,000 | \$215,000 | \$230,000 | \$220,000 | \$230,000 | \$220,000 | \$227,500 |
| Taranaki | \$100,000 | \$106,500 | \$140,500 | \$195,000 | \$230,000 | \$272,500 | \$263,000 | \$266,750 | \$300,000 | \$268,000 | \$273,000 |
| Wellington | \$190,750 | \$210,000 | \$262,000 | \$275,000 | \$313,000 | \$351,868 | \$366,750 | \$362,500 | \$375,000 | \$400,000 | \$370,000 |
| Nelson/Marlborough | \$158,000 | \$185,000 | \$270,000 | \$270,000 | \$280,000 | \$307,000 | \$340,000 | \$306,000 | \$341,250 | \$327,000 | \$318,500 |
| Canterbury/Westland | \$140,000 | \$156,000 | \$185,000 | \$235,000 | \$267,000 | \$290,000 | \$310,000 | \$285,000 | \$319,500 | \$305,000 | \$300,000 |
| Central Otago Lakes | \$195,000 | \$280,000 | \$365,000 | \$345,000 | \$499,500 | \$432,200 | \$476,500 | \$457,500 | \$410,000 | \$400,000 | \$402,500 |
| Otago | \$88,000 | \$95,000 | \$145,000 | \$190,000 | \$206,000 | \$221,750 | \$235,000 | \$210,000 | \$247,500 | \$235,000 | \$205,500 |
| Southland | \$69,000 | \$85,000 | \$89,500 | \$117,000 | \$124,250 | \$156,000 | \$225,000 | \$175,000 | \$182,500 | \$184,000 | \$180,750 |
| New Zealand Total | \$175,000 | \$193,100 | \$229,000 | \$265,000 | \$300,000 | \$327,000 | \$340,000 | \$325,000 | \$350,000 | \$352,000 | \$340,000 |

Total Dwellings Sales Comparison Over Last 10 Years

| District | Jan 2002 | Jan 2003 | Jan 2004 | Jan 2005 | Jan 2006 | Jan 2007 | Jan 2008 | Jan 2009 | Jan 2010 | Dec 2010 | Jan 2011 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 187 | 190 | 287 | 247 | 175 | 209 | 134 | 83 | 83 | 95 | 65 |
| Auckland | 2,275 | 2,832 | 2,739 | 2,228 | 2,173 | 2,468 | 1,550 | 1,149 | 1,240 | 1,428 | 1,115 |
| Waikato/BOP | 923 | 1,168 | 1,404 | 1,258 | 905 | 1,144 | 712 | 458 | 499 | 620 | 427 |
| Hawkes Bay | 246 | 343 | 308 | 284 | 216 | 319 | 217 | 155 | 144 | 169 | 123 |
| Manawatu/Wanganui | 293 | 391 | 419 | 325 | 341 | 405 | 270 | 217 | 194 | 177 | 151 |
| Taranaki | 181 | 184 | 228 | 179 | 162 | 222 | 173 | 130 | 123 | 104 | 118 |
| Wellington | 818 | 859 | 967 | 738 | 711 | 769 | 594 | 396 | 420 | 586 | 377 |
| Nelson/Marlborough | 263 | 289 | 267 | 231 | 186 | 237 | 212 | 173 | 148 | 159 | 136 |
| Canterbury/Westland | 896 | 1,089 | 1,139 | 1,014 | 916 | 1,130 | 780 | 562 | 512 | 637 | 458 |
| Central Otago Lakes | 135 | 187 | 109 | 128 | 148 | 155 | 118 | 78 | 58 | 67 | 54 |
| Otago | 265 | 384 | 326 | 243 | 237 | 286 | 243 | 194 | 151 | 231 | 138 |
| Southland | 252 | 241 | 189 | 196 | 190 | 222 | 183 | 111 | 94 | 124 | 90 |
| New Zealand Total | 6,734 | 8,157 | 8,382 | 7,071 | 6,360 | 7,566 | 5,186 | 3,706 | 3,666 | 4,397 | 3,252 |

Dwellings Medians Days To Sell Comparison Over Last 10 Years

| District | Jan 2002 | Jan 2003 | Jan 2004 | Jan 2005 | Jan 2006 | Jan 2007 | Jan 2008 | Jan 2009 | Jan 2010 | Dec 2010 | Jan 2011 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 95 | 72 | 43 | 46 | 44 | 50 | 64 | 77 | 53 | 88 | 96 |
| Auckland | 52 | 33 | 31 | 38 | 37 | 36 | 45 | 52 | 36 | 33 | 41 |
| Waikato/BOP | 69 | 57 | 42 | 37 | 40 | 46 | 56 | 78 | 57 | 53 | 66 |
| Hawkes Bay | 44 | 38 | 35 | 48 | 43 | 54 | 56 | 69 | 53 | 50 | 55 |
| Manawatu/Wanganui | 52 | 43 | 33 | 39 | 40 | 36 | 55 | 68 | 48 | 53 | 52 |
| Taranaki | 56 | 41 | 33 | 33 | 45 | 43 | 54 | 55 | 40 | 64 | 54 |
| Wellington | 47 | 36 | 29 | 41 | 38 | 32 | 48 | 64 | 47 | 38 | 60 |
| Nelson/Marlborough | 42 | 22 | 34 | 53 | 51 | 40 | 42 | 70 | 47 | 42 | 57 |
| Canterbury/Westland | 51 | 39 | 24 | 34 | 34 | 35 | 45 | 48 | 40 | 36 | 47 |
| Central Otago Lakes | 72 | 36 | 37 | 51 | 91 | 44 | 73 | 70 | 67 | 44 | 52 |
| Otago | 60 | 38 | 31 | 34 | 36 | 41 | 52 | 59 | 46 | 38 | 55 |
| Southland | 35 | 26 | 25 | 34 | 36 | 27 | 41 | 56 | 33 | 40 | 57 |
| New Zealand Total | 54 | 38 | 32 | 39 | 38 | 38 | 49 | 59 | 43 | 39 | 51 |

Residential Value Of Sales By District

| District | Value |
|---------------------|-----------------|
| Northland | \$25,587,000 |
| Auckland | \$595,730,647 |
| Waikato/BOP | \$149,146,028 |
| Hawkes Bay | \$36,853,250 |
| Manawatu/Wanganui | \$36,949,350 |
| Taranaki | \$38,872,091 |
| Wellington | \$155,503,591 |
| Nelson/Marlborough | \$51,226,750 |
| Canterbury/Westland | \$154,578,782 |
| Central Otago Lakes | \$29,079,389 |
| Otago | \$33,225,500 |
| Southland | \$19,586,650 |
| New Zealand Total | \$1,326,339,028 |

Dwellings & Sections Median Price By District

| District | Dwellings | Sections |
|---------------------|-----------|-----------|
| Northland | \$315,000 | \$138,000 |
| Auckland | \$450,000 | \$257,000 |
| Waikato/BOP | \$315,000 | \$165,000 |
| Hawkes Bay | \$270,500 | \$290,000 |
| Manawatu/Wanganui | \$227,500 | \$149,500 |
| Taranaki | \$273,000 | \$164,000 |
| Wellington | \$370,000 | \$175,000 |
| Nelson/Marlborough | \$318,500 | \$203,500 |
| Canterbury/Westland | \$300,000 | \$137,500 |
| Central Otago Lakes | \$402,500 | \$305,000 |
| Otago | \$205,500 | \$77,500 |
| Southland | \$180,750 | \$85,000 |
| New Zealand Total | \$340,000 | \$172,500 |

Dwellings Percentage Difference Over 12 Months

| District | Jan 2010 | Jan 2011 | % increase |
|---------------------|-----------|-----------|------------|
| Northland | \$308,000 | \$315,000 | 2.27 |
| Auckland | \$450,500 | \$450,000 | -0.11 |
| Waikato/BOP | \$320,000 | \$315,000 | -1.56 |
| Hawkes Bay | \$278,000 | \$270,500 | -2.69 |
| Manawatu/Wanganui | \$230,000 | \$227,500 | -1.08 |
| Taranaki | \$300,000 | \$273,000 | -9.00 |
| Wellington | \$375,000 | \$370,000 | -1.33 |
| Nelson/Marlborough | \$341,250 | \$318,500 | -6.66 |
| Canterbury/Westland | \$319,500 | \$300,000 | -6.10 |
| Central Otago Lakes | \$410,000 | \$402,500 | -1.82 |
| Otago | \$247,500 | \$205,500 | -16.96 |
| Southland | \$182,500 | \$180,750 | -0.95 |
| New Zealand Total | \$350,000 | \$340,000 | -2.85 |

Northland Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|-------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|------------------|-------------------------|------------------|-------------------------|------------------|-------------------------|------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Mangonui | \$385,000 | 6 | \$480,000 | 7 | \$345,000 | 3 | \$630,000 | 1 | \$246,500 | 2 | \$454,500 | 2 |
| Kaitaia & Far North | \$175,000 | 7 | \$197,000 | 5 | \$165,000 | 9 | \$313,453 | 1 | \$160,000 | 1 | | 0 |
| Whangaroa/Kaeo | \$480,000 | 1 | \$205,000 | 2 | | 0 | | 0 | \$492,500 | 2 | | 0 |
| Hokianga | \$287,500 | 2 | \$195,000 | 1 | \$280,000 | 3 | | 0 | | 0 | \$300,000 | 1 |
| Kaikohe | \$134,000 | 9 | \$253,500 | 2 | \$130,000 | 1 | \$205,000 | 5 | \$140,000 | 3 | \$100,000 | 2 |
| Paihia | \$485,000 | 9 | \$425,000 | 3 | \$313,750 | 4 | \$495,000 | 4 | \$351,000 | 1 | \$500,000 | 5 |
| Kawakawa | \$218,000 | 1 | | 0 | | 0 | | 0 | | 0 | \$145,000 | 1 |
| Moerewa | \$115,000 | 1 | | 0 | | 0 | | 0 | | 0 | | 0 |
| Kerikeri | \$448,600 | 15 | \$491,500 | 10 | \$412,500 | 6 | \$300,000 | 7 | \$388,050 | 13 | \$395,000 | 11 |
| Russell | \$607,500 | 2 | \$1,275,500 | 2 | | 0 | \$685,000 | 2 | \$580,000 | 4 | | 0 |
| Dargaville Borough | \$192,000 | 11 | \$265,000 | 8 | \$207,500 | 4 | | 0 | \$247,500 | 2 | \$168,500 | 4 |
| Whangarei County | \$372,000 | 30 | \$395,000 | 20 | \$380,000 | 8 | \$410,000 | 17 | \$281,000 | 13 | \$440,000 | 14 |
| Whangarei City | \$289,500 | 98 | \$313,500 | 66 | \$261,000 | 42 | \$292,500 | 38 | \$277,500 | 51 | \$252,500 | 24 |
| Otamatea County | \$400,000 | 17 | \$345,000 | 8 | \$350,000 | 3 | \$332,500 | 8 | \$460,000 | 3 | \$215,000 | 1 |
| <u>Northland</u> | <u>\$305,000</u> | <u>209</u> | <u>\$328,000</u> | <u>134</u> | <u>\$275,000</u> | <u>83</u> | <u>\$308,000</u> | <u>83</u> | <u>\$296,000</u> | <u>95</u> | <u>\$315,000</u> | <u>65</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Auckland Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|-------------------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Albany District | \$598,000 | 65 | \$432,500 | 42 | \$598,000 | 49 | \$650,000 | 39 | \$686,000 | 49 | \$650,000 | 37 |
| East Coast Bays | \$519,000 | 121 | \$575,000 | 78 | \$470,000 | 87 | \$555,500 | 80 | \$563,750 | 86 | \$550,000 | 76 |
| Glenfield Area | \$395,000 | 109 | \$420,000 | 59 | \$380,000 | 39 | \$385,000 | 50 | \$410,000 | 53 | \$394,000 | 58 |
| Birkenhead Area | \$470,000 | 61 | \$465,000 | 35 | \$495,000 | 26 | \$528,000 | 33 | \$506,750 | 42 | \$444,000 | 28 |
| Milford/Takapuna | \$615,000 | 63 | \$595,000 | 24 | \$487,000 | 27 | \$506,250 | 28 | \$613,800 | 49 | \$800,000 | 25 |
| Devonport Area | \$703,050 | 23 | \$652,500 | 10 | \$712,750 | 18 | \$745,000 | 19 | \$795,000 | 18 | \$656,500 | 18 |
| <i>North Shore City</i> | <i>\$497,188</i> | <i>442</i> | <i>\$495,000</i> | <i>248</i> | <i>\$507,500</i> | <i>246</i> | <i>\$535,527</i> | <i>249</i> | <i>\$550,000</i> | <i>297</i> | <i>\$490,000</i> | <i>242</i> |
| Upper Harbour | \$551,000 | 29 | \$530,000 | 19 | \$480,000 | 8 | \$620,000 | 13 | \$420,000 | 17 | \$475,000 | 15 |
| Waitakeres | \$490,000 | 9 | \$762,500 | 3 | | 0 | \$512,500 | 4 | \$520,000 | 1 | \$510,000 | 1 |
| Henderson Area | \$355,000 | 238 | \$382,000 | 101 | \$355,000 | 75 | \$365,000 | 107 | \$341,000 | 95 | \$360,000 | 100 |
| Glen Eden Area | \$317,500 | 88 | \$341,750 | 44 | \$327,500 | 34 | \$315,000 | 33 | \$355,000 | 49 | \$328,000 | 36 |
| Titirangi Area | \$434,500 | 32 | \$417,000 | 19 | \$395,000 | 26 | \$485,000 | 20 | \$417,750 | 20 | \$480,000 | 19 |
| <i>Waitakere City</i> | <i>\$355,000</i> | <i>396</i> | <i>\$381,900</i> | <i>186</i> | <i>\$352,500</i> | <i>143</i> | <i>\$383,000</i> | <i>177</i> | <i>\$365,000</i> | <i>182</i> | <i>\$369,400</i> | <i>171</i> |
| Mount Roskill Area | \$419,750 | 120 | \$418,500 | 74 | \$396,000 | 62 | \$435,000 | 65 | \$445,000 | 59 | \$412,500 | 38 |
| Mount Albert Area | \$395,000 | 73 | \$390,000 | 45 | \$485,000 | 31 | \$475,000 | 33 | \$520,000 | 30 | \$486,000 | 22 |
| City / Pt Chev | \$327,500 | 160 | \$320,000 | 124 | \$368,000 | 82 | \$345,000 | 79 | \$359,500 | 136 | \$305,000 | 87 |
| Mt Eden / Epsom | \$553,000 | 101 | \$605,000 | 67 | \$586,000 | 40 | \$637,000 | 43 | \$725,500 | 55 | \$677,000 | 58 |
| Eastern Suburbs | \$645,500 | 130 | \$762,500 | 71 | \$628,000 | 75 | \$787,500 | 75 | \$801,250 | 98 | \$732,500 | 80 |
| Ellerslie / Panmure | \$418,500 | 42 | \$460,000 | 21 | \$395,000 | 17 | \$517,000 | 17 | \$425,000 | 21 | \$395,000 | 21 |
| Onehunga / Penrose | \$338,500 | 70 | \$410,000 | 61 | \$370,000 | 27 | \$421,000 | 36 | \$380,000 | 39 | \$357,430 | 25 |
| Islands Of Gulf | \$443,500 | 34 | \$465,500 | 22 | \$405,000 | 10 | \$512,500 | 20 | \$473,500 | 18 | \$740,000 | 9 |
| <i>Auckland City</i> | <i>\$425,000</i> | <i>730</i> | <i>\$433,000</i> | <i>485</i> | <i>\$458,500</i> | <i>344</i> | <i>\$480,000</i> | <i>368</i> | <i>\$500,000</i> | <i>456</i> | <i>\$492,500</i> | <i>340</i> |
| Eastern Beaches | \$508,000 | 241 | \$525,000 | 171 | \$500,000 | 119 | \$570,000 | 138 | \$560,000 | 144 | \$511,500 | 122 |
| Manukau Rural | \$430,000 | 5 | \$450,000 | 2 | | 0 | \$262,500 | 2 | \$617,500 | 2 | \$365,000 | 1 |
| Papatoetoe Area | \$325,000 | 148 | \$336,500 | 106 | \$319,750 | 68 | \$321,250 | 64 | \$355,000 | 87 | \$378,500 | 58 |

R059 Reinz Property Market Report

For Period Jan 2011

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|------------------------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Manurewa Area | \$283,500 | 132 | \$350,000 | 91 | \$337,000 | 50 | \$340,000 | 47 | \$312,500 | 62 | \$308,000 | 30 |
| <i>Manukau City</i> | <i>\$403,000</i> | <i>526</i> | <i>\$430,000</i> | <i>370</i> | <i>\$408,000</i> | <i>237</i> | <i>\$468,000</i> | <i>251</i> | <i>\$455,000</i> | <i>295</i> | <i>\$454,000</i> | <i>211</i> |
| Papakura Area | \$320,000 | 68 | \$305,000 | 51 | \$303,500 | 28 | \$337,500 | 30 | \$300,000 | 37 | \$332,500 | 32 |
| <i>Papakura District</i> | <i>\$320,000</i> | <i>68</i> | <i>\$305,000</i> | <i>51</i> | <i>\$303,500</i> | <i>28</i> | <i>\$337,500</i> | <i>30</i> | <i>\$300,000</i> | <i>37</i> | <i>\$332,500</i> | <i>32</i> |
| <u>Metropolitan Auckland</u> | <u>\$417,000</u> | <u>2,162</u> | <u>\$429,750</u> | <u>1,340</u> | <u>\$425,000</u> | <u>998</u> | <u>\$460,000</u> | <u>1,075</u> | <u>\$465,000</u> | <u>1,267</u> | <u>\$451,500</u> | <u>996</u> |
| Rodney North | \$445,000 | 54 | \$494,000 | 44 | \$500,000 | 25 | \$593,000 | 32 | \$468,500 | 26 | \$453,000 | 22 |
| Hibiscus Coast | \$490,000 | 82 | \$550,000 | 61 | \$476,250 | 40 | \$440,000 | 47 | \$427,500 | 63 | \$480,000 | 43 |
| <i>Rodney District</i> | <i>\$462,500</i> | <i>136</i> | <i>\$526,000</i> | <i>105</i> | <i>\$485,000</i> | <i>65</i> | <i>\$490,000</i> | <i>79</i> | <i>\$432,000</i> | <i>89</i> | <i>\$470,000</i> | <i>65</i> |
| Franklin County | \$360,000 | 105 | \$370,000 | 57 | \$367,000 | 45 | \$349,000 | 43 | \$393,000 | 40 | \$370,000 | 24 |
| <i>Franklin District</i> | <i>\$360,000</i> | <i>105</i> | <i>\$370,000</i> | <i>57</i> | <i>\$367,000</i> | <i>45</i> | <i>\$349,000</i> | <i>43</i> | <i>\$393,000</i> | <i>40</i> | <i>\$370,000</i> | <i>24</i> |
| Thames / Coromandel | \$381,000 | 65 | \$472,000 | 48 | \$350,000 | 41 | \$358,000 | 43 | \$340,000 | 32 | \$385,500 | 30 |
| <i>Thames/Coromandel</i> | <i>\$381,000</i> | <i>65</i> | <i>\$472,000</i> | <i>48</i> | <i>\$350,000</i> | <i>41</i> | <i>\$358,000</i> | <i>43</i> | <i>\$340,000</i> | <i>32</i> | <i>\$385,500</i> | <i>30</i> |
| <u>Outer Auckland</u> | <u>\$415,000</u> | <u>306</u> | <u>\$460,000</u> | <u>210</u> | <u>\$396,000</u> | <u>151</u> | <u>\$415,000</u> | <u>165</u> | <u>\$410,000</u> | <u>161</u> | <u>\$435,000</u> | <u>119</u> |
| Auckland | \$415,000 | 2,468 | \$432,750 | 1,550 | \$422,000 | 1,149 | \$450,500 | 1,240 | \$455,000 | 1,428 | \$450,000 | 1,115 |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Waikato/BOP Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|---------------------------|-------------------------|---------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Waikato Country | \$229,850 | 204 | \$255,000 | 108 | \$248,000 | 65 | \$280,000 | 81 | \$275,000 | 83 | \$245,000 | 74 |
| Hamilton City | \$315,000 | 279 | \$325,000 | 155 | \$290,000 | 119 | \$319,538 | 112 | \$326,750 | 177 | \$329,000 | 88 |
| Western BOP Country | \$413,500 | 85 | \$397,000 | 71 | \$379,000 | 28 | \$361,000 | 44 | \$367,500 | 46 | \$392,500 | 44 |
| Mount Maunganui/Papamoa | \$420,000 | 105 | \$410,500 | 60 | \$375,000 | 40 | \$395,500 | 40 | \$410,000 | 49 | \$406,250 | 44 |
| Tauranga | \$353,000 | 137 | \$341,500 | 96 | \$343,750 | 66 | \$349,000 | 79 | \$379,500 | 84 | \$320,000 | 66 |
| Rotorua | \$240,000 | 142 | \$281,000 | 81 | \$242,500 | 48 | \$230,000 | 39 | \$220,000 | 55 | \$264,250 | 34 |
| Taupo | \$344,750 | 46 | \$362,500 | 58 | \$382,500 | 38 | \$330,000 | 40 | \$315,000 | 38 | \$343,750 | 20 |
| King Country | \$154,000 | 22 | \$146,000 | 18 | \$182,500 | 10 | \$163,000 | 12 | \$130,000 | 9 | \$116,250 | 14 |
| Gisborne City | \$243,000 | 59 | \$278,000 | 27 | \$255,000 | 26 | \$225,000 | 21 | \$223,000 | 33 | \$205,000 | 18 |
| Gisborne Country | \$298,500 | 2 | \$150,000 | 3 | | 0 | \$300,000 | 1 | \$234,000 | 3 | \$115,000 | 1 |
| Eastern BOP Country | \$286,000 | 63 | \$253,500 | 35 | \$210,000 | 18 | \$288,500 | 30 | \$275,000 | 43 | \$274,000 | 24 |
| <u>Waikato/BOP</u> | <u>\$307,875</u> | <u>1,144</u> | <u>\$320,000</u> | <u>712</u> | <u>\$304,250</u> | <u>458</u> | <u>\$320,000</u> | <u>499</u> | <u>\$315,000</u> | <u>620</u> | <u>\$315,000</u> | <u>427</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Hawkes Bay Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|--------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Napier City | \$306,000 | 138 | \$292,500 | 94 | \$287,000 | 79 | \$302,750 | 66 | \$315,088 | 78 | \$270,000 | 49 |
| Hastings City | \$275,000 | 125 | \$285,000 | 87 | \$240,000 | 46 | \$302,500 | 52 | \$290,000 | 55 | \$290,000 | 49 |
| Hawkes Bay Country | \$310,000 | 15 | \$292,500 | 15 | \$134,000 | 6 | \$230,000 | 10 | \$243,750 | 12 | \$364,000 | 6 |
| Waipawa Area | \$264,000 | 4 | \$289,500 | 4 | \$200,000 | 5 | | 0 | \$158,000 | 3 | \$246,000 | 2 |
| Waipukurau Area | \$150,000 | 16 | \$176,500 | 5 | \$190,000 | 7 | \$290,000 | 2 | \$134,000 | 7 | \$160,000 | 7 |
| Dannevirke Borough | \$164,000 | 21 | \$162,000 | 12 | \$185,000 | 12 | \$136,000 | 14 | \$126,500 | 14 | \$149,000 | 10 |
| <u>Hawkes Bay</u> | <u>\$280,000</u> | <u>319</u> | <u>\$280,000</u> | <u>217</u> | <u>\$259,000</u> | <u>155</u> | <u>\$278,000</u> | <u>144</u> | <u>\$285,000</u> | <u>169</u> | <u>\$270,500</u> | <u>123</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Manawatu/Wanganui Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|---------------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Palmerston North City | \$249,500 | 153 | \$269,000 | 95 | \$260,000 | 99 | \$264,000 | 69 | \$258,500 | 72 | \$267,500 | 62 |
| Feilding | \$235,000 | 31 | \$290,000 | 23 | \$236,500 | 26 | \$245,000 | 23 | \$210,000 | 20 | \$240,500 | 19 |
| Levin | \$193,500 | 40 | \$215,000 | 28 | \$184,250 | 16 | \$193,750 | 20 | \$210,000 | 19 | \$150,000 | 10 |
| Pahiatua | \$110,000 | 13 | \$185,000 | 6 | \$143,250 | 6 | \$126,000 | 6 | \$133,500 | 8 | \$137,000 | 1 |
| Manawatu Country | \$180,000 | 27 | \$211,000 | 24 | \$190,000 | 17 | \$195,000 | 25 | \$200,000 | 15 | \$215,000 | 17 |
| <i>Manawatu</i> | <i>\$234,500</i> | <i>264</i> | <i>\$250,000</i> | <i>176</i> | <i>\$235,000</i> | <i>164</i> | <i>\$244,000</i> | <i>143</i> | <i>\$221,250</i> | <i>134</i> | <i>\$243,000</i> | <i>109</i> |
| <u>Manawatu Region</u> | <u>\$234,500</u> | <u>264</u> | <u>\$250,000</u> | <u>176</u> | <u>\$235,000</u> | <u>164</u> | <u>\$244,000</u> | <u>143</u> | <u>\$221,250</u> | <u>134</u> | <u>\$243,000</u> | <u>109</u> |
| Waverley | \$133,750 | 4 | \$144,500 | 4 | \$94,500 | 4 | \$142,500 | 2 | | 0 | | 0 |
| Wanganui City | \$159,250 | 102 | \$179,500 | 68 | \$178,000 | 35 | \$208,000 | 39 | \$175,000 | 29 | \$165,000 | 29 |
| Raetihi/Ohakune/Taihape | \$212,500 | 12 | \$177,000 | 7 | \$220,000 | 3 | \$137,000 | 3 | | 0 | \$94,250 | 2 |
| Rangitikei | \$159,000 | 17 | \$185,000 | 13 | \$123,000 | 8 | \$113,500 | 6 | \$160,000 | 9 | \$170,000 | 9 |
| Wanganui Country | \$295,000 | 6 | \$245,750 | 2 | \$80,000 | 3 | \$320,000 | 1 | \$357,500 | 5 | \$238,000 | 2 |
| <i>Wanganui</i> | <i>\$168,500</i> | <i>141</i> | <i>\$179,500</i> | <i>94</i> | <i>\$160,000</i> | <i>53</i> | <i>\$189,000</i> | <i>51</i> | <i>\$197,000</i> | <i>43</i> | <i>\$167,500</i> | <i>42</i> |
| <u>Wanganui Region</u> | <u>\$168,500</u> | <u>141</u> | <u>\$179,500</u> | <u>94</u> | <u>\$160,000</u> | <u>53</u> | <u>\$189,000</u> | <u>51</u> | <u>\$197,000</u> | <u>43</u> | <u>\$167,500</u> | <u>42</u> |
| <u>Manawatu/Wanganui</u> | <u>\$215,000</u> | <u>405</u> | <u>\$230,000</u> | <u>270</u> | <u>\$220,000</u> | <u>217</u> | <u>\$230,000</u> | <u>194</u> | <u>\$220,000</u> | <u>177</u> | <u>\$227,500</u> | <u>151</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Taranaki Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Taranaki Country | \$205,000 | 52 | \$285,000 | 27 | \$255,000 | 13 | \$205,000 | 16 | \$232,500 | 16 | \$228,750 | 28 |
| Waitara | \$170,000 | 13 | \$205,500 | 12 | \$225,000 | 7 | \$180,000 | 9 | \$194,000 | 6 | \$256,000 | 4 |
| New Plymouth City | \$318,500 | 94 | \$311,000 | 74 | \$307,500 | 66 | \$350,000 | 69 | \$325,000 | 52 | \$307,000 | 51 |
| Bell Block | \$290,000 | 17 | \$275,000 | 13 | \$274,000 | 15 | \$331,500 | 9 | \$320,000 | 7 | \$310,000 | 9 |
| Stratford | \$185,000 | 21 | \$185,000 | 9 | \$164,000 | 14 | \$260,000 | 7 | \$175,000 | 7 | \$192,500 | 5 |
| Hawera | \$240,000 | 25 | \$182,750 | 38 | \$178,000 | 15 | \$250,000 | 13 | \$229,000 | 16 | \$218,191 | 21 |
| <u>Taranaki</u> | <u>\$272,500</u> | <u>222</u> | <u>\$263,000</u> | <u>173</u> | <u>\$266,750</u> | <u>130</u> | <u>\$300,000</u> | <u>123</u> | <u>\$268,000</u> | <u>104</u> | <u>\$273,000</u> | <u>118</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Wellington Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|--------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Wairarapa | \$236,000 | 92 | \$256,500 | 60 | \$231,000 | 32 | \$277,500 | 50 | \$222,500 | 46 | \$212,000 | 39 |
| Upper Hutt | \$325,000 | 80 | \$326,500 | 58 | \$300,000 | 34 | \$303,250 | 42 | \$310,000 | 75 | \$345,000 | 34 |
| Hutt Valley | \$335,000 | 186 | \$310,000 | 135 | \$345,000 | 78 | \$357,500 | 58 | \$372,000 | 111 | \$302,500 | 71 |
| Otaki / Paekakariki | \$327,500 | 125 | \$325,500 | 74 | \$315,000 | 65 | \$345,000 | 70 | \$350,000 | 66 | \$370,000 | 60 |
| Pukerua Bay / Tawa | \$368,500 | 77 | \$368,000 | 75 | \$364,000 | 39 | \$383,750 | 52 | \$410,000 | 63 | \$360,000 | 47 |
| Northern Wellington | \$422,000 | 64 | \$405,000 | 61 | \$400,000 | 43 | \$460,000 | 49 | \$492,000 | 62 | \$440,000 | 36 |
| Western Wellington | \$500,000 | 23 | \$487,500 | 30 | \$420,500 | 18 | \$510,500 | 22 | \$500,000 | 43 | \$483,100 | 25 |
| Southern Wellington | \$491,000 | 33 | \$470,500 | 34 | \$457,250 | 28 | \$468,500 | 18 | \$501,250 | 42 | \$435,000 | 22 |
| Eastern Wellington | \$506,000 | 38 | \$475,000 | 29 | \$420,000 | 14 | \$517,500 | 22 | \$585,500 | 34 | \$489,000 | 21 |
| Central Wellington | \$400,000 | 51 | \$453,500 | 38 | \$397,500 | 45 | \$400,000 | 37 | \$459,500 | 44 | \$373,000 | 22 |
| <u>Wellington</u> | <u>\$351,868</u> | <u>769</u> | <u>\$366,750</u> | <u>594</u> | <u>\$362,500</u> | <u>396</u> | <u>\$375,000</u> | <u>420</u> | <u>\$400,000</u> | <u>586</u> | <u>\$370,000</u> | <u>377</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Nelson/Marlborough Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|--|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Nelson City Zone | \$335,000 | 82 | \$340,000 | 77 | \$320,000 | 68 | \$315,000 | 61 | \$329,500 | 64 | \$330,000 | 49 |
| Richmond | \$307,000 | 19 | \$418,000 | 17 | \$292,500 | 15 | \$350,000 | 19 | \$398,500 | 19 | \$386,250 | 16 |
| Motueka | \$249,000 | 23 | \$302,000 | 17 | \$310,000 | 20 | \$255,000 | 13 | \$328,250 | 8 | \$275,000 | 8 |
| Takaka | | 0 | \$670,000 | 5 | \$242,000 | 4 | \$250,000 | 3 | \$409,750 | 2 | \$247,500 | 4 |
| Nelson Country | \$334,000 | 9 | \$351,000 | 14 | \$370,000 | 7 | \$400,000 | 15 | \$310,000 | 7 | \$332,500 | 16 |
| <i>Nelson Council = Nelson City Zone PLUS Nelson Country, Richmond, Takaka & Motueka Zones</i> | <i>\$319,000</i> | <i>133</i> | <i>\$340,000</i> | <i>130</i> | <i>\$316,500</i> | <i>114</i> | <i>\$342,000</i> | <i>111</i> | <i>\$346,000</i> | <i>100</i> | <i>\$330,000</i> | <i>93</i> |
| Marlborough Sounds | \$635,000 | 3 | \$427,500 | 4 | \$390,000 | 2 | \$450,000 | 1 | \$467,750 | 2 | \$360,000 | 1 |
| Marlborough/Kaikoura | \$290,000 | 101 | \$337,500 | 78 | \$287,500 | 57 | \$331,500 | 36 | \$285,000 | 57 | \$272,750 | 42 |
| <i>Marlborough</i> | <i>\$295,000</i> | <i>104</i> | <i>\$343,700</i> | <i>82</i> | <i>\$287,500</i> | <i>59</i> | <i>\$340,500</i> | <i>37</i> | <i>\$288,000</i> | <i>59</i> | <i>\$273,000</i> | <i>43</i> |
| <u>Nelson/Marlborough</u> | <u>\$307,000</u> | <u>237</u> | <u>\$340,000</u> | <u>212</u> | <u>\$306,000</u> | <u>173</u> | <u>\$341,250</u> | <u>148</u> | <u>\$327,000</u> | <u>159</u> | <u>\$318,500</u> | <u>136</u> |

Key to fonts used: Suburb Local Council Region **REINZ District**

Canterbury/Westland Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|------------------------------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Central (Inside,4 Avenues) | \$372,000 | 20 | \$320,000 | 13 | \$285,375 | 14 | \$277,500 | 8 | \$422,000 | 11 | \$450,750 | 6 |
| Nth East(Avnda/Avsi/Bur/Park) | \$325,000 | 54 | \$317,000 | 49 | \$305,000 | 39 | \$332,850 | 24 | \$356,500 | 21 | \$331,500 | 11 |
| East(Aran/Bxly/Brom/Linwd) | \$251,000 | 40 | \$230,000 | 35 | \$212,000 | 17 | \$257,000 | 21 | \$238,000 | 21 | \$220,000 | 11 |
| Sth East(Hthct/Opawa/Wlstn) | \$274,500 | 24 | \$264,500 | 16 | \$276,000 | 8 | \$292,000 | 13 | \$250,000 | 11 | \$245,000 | 9 |
| Sth Inner (Sydhm/Wlthm) | \$239,000 | 21 | \$230,000 | 9 | \$235,000 | 9 | \$296,764 | 4 | \$230,050 | 12 | \$223,250 | 4 |
| Sth Outer (Beck/Bow/Casfl/Stma) | \$279,500 | 29 | \$308,750 | 16 | \$325,000 | 21 | \$434,750 | 12 | \$450,000 | 25 | \$350,000 | 12 |
| S/W Inner(Addtn/Smfld/Sprey) | \$284,000 | 47 | \$325,250 | 26 | \$242,250 | 26 | \$305,000 | 25 | \$307,500 | 28 | \$294,000 | 12 |
| S/W Outer(Hlswl/Himtn/Hnhy) | \$314,000 | 55 | \$342,500 | 47 | \$369,000 | 26 | \$354,500 | 32 | \$308,000 | 25 | \$349,000 | 22 |
| West Inner(Riccn/Upper Riccn) | \$312,000 | 39 | \$304,500 | 18 | \$281,500 | 16 | \$429,550 | 13 | \$305,000 | 14 | \$296,000 | 14 |
| West Outer (Heih/Hby/Sckbn/Tem) | \$266,000 | 48 | \$280,000 | 34 | \$230,000 | 13 | \$297,500 | 24 | \$273,500 | 36 | \$289,000 | 18 |
| N/W Inner(Fendn/Ilam/Meriv) | \$510,400 | 46 | \$470,000 | 25 | \$440,000 | 23 | \$562,500 | 24 | \$573,000 | 48 | \$390,000 | 19 |
| Avonhead | \$414,000 | 28 | \$345,000 | 25 | \$361,500 | 22 | \$383,750 | 8 | \$368,500 | 18 | \$365,000 | 13 |
| N/W Outer(Brynd/Burns) | \$330,000 | 51 | \$372,500 | 32 | \$329,000 | 16 | \$327,000 | 15 | \$381,500 | 23 | \$358,550 | 22 |
| Nth Inner(Dal/Rich/Shly/Stalb) | \$301,000 | 93 | \$311,000 | 71 | \$288,500 | 40 | \$317,500 | 39 | \$276,500 | 34 | \$338,000 | 27 |
| Nth Outer(Bfst/Bish/Pap/Redwd) | \$322,500 | 70 | \$343,750 | 46 | \$297,500 | 36 | \$321,500 | 50 | \$317,500 | 44 | \$323,000 | 33 |
| Seaside Sth(Rdcfs/Sumfl) | \$380,000 | 11 | \$500,000 | 7 | \$470,000 | 11 | \$427,000 | 5 | \$475,000 | 10 | \$545,000 | 10 |
| Seaside Nth (Nb/Nthbeach/Sthnb) | \$275,000 | 32 | \$344,000 | 29 | \$252,750 | 20 | \$297,250 | 12 | \$301,500 | 22 | \$275,000 | 12 |
| All Hill(Cash/Clh/Mtp/Scar/Wm) | \$515,000 | 15 | \$520,000 | 12 | \$520,000 | 13 | \$474,500 | 4 | \$507,500 | 12 | \$463,500 | 8 |
| Harbourside(All Lytn&Harbour) | \$373,625 | 14 | \$471,500 | 14 | \$380,000 | 9 | \$373,500 | 6 | \$345,000 | 11 | \$382,750 | 8 |
| <i>Christchurch City</i> | <i>\$315,000</i> | <i>737</i> | <i>\$325,500</i> | <i>524</i> | <i>\$300,000</i> | <i>379</i> | <i>\$328,200</i> | <i>339</i> | <i>\$330,500</i> | <i>426</i> | <i>\$330,000</i> | <i>271</i> |
| Banks Pen(East Of Motukarara) | \$414,000 | 9 | \$400,000 | 3 | \$917,500 | 2 | \$327,500 | 4 | \$445,000 | 4 | \$480,000 | 1 |
| Kaiapoi | \$282,250 | 30 | \$307,500 | 16 | \$250,000 | 6 | \$273,500 | 8 | \$250,000 | 7 | \$170,000 | 5 |
| Rangiora | \$290,000 | 48 | \$362,500 | 26 | \$323,000 | 20 | \$315,000 | 23 | \$327,500 | 24 | \$345,000 | 25 |
| Nth Cant(All Nth&W Ofnthwaimk) | \$300,500 | 32 | \$275,500 | 30 | \$247,000 | 19 | \$347,000 | 22 | \$285,000 | 10 | \$257,500 | 10 |

R059 Reinz Property Market Report

For Period Jan 2011

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|-----------------------------------|-------------------------|---------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Cant Ctry(Alloth W&S To Midcan) | \$363,500 | 40 | \$388,750 | 34 | \$360,000 | 30 | \$368,000 | 33 | \$357,500 | 30 | \$373,750 | 27 |
| Mid Cant(Rakaia/R-Rangitata R) | \$255,000 | 51 | \$230,500 | 28 | \$245,000 | 45 | \$317,000 | 20 | \$213,500 | 18 | \$257,500 | 35 |
| Timaru | \$209,500 | 68 | \$219,000 | 49 | \$225,000 | 21 | \$220,000 | 28 | \$215,000 | 47 | \$238,100 | 38 |
| Sth Cant(Below Rangitata Riv) | \$188,000 | 59 | \$217,500 | 32 | \$190,500 | 22 | \$211,000 | 23 | \$207,500 | 34 | \$207,500 | 24 |
| West Coast | \$187,750 | 56 | \$210,000 | 38 | \$172,500 | 18 | \$206,000 | 12 | \$196,000 | 37 | \$200,000 | 22 |
| <i>Other Canterbury/Westland</i> | <i>\$246,000</i> | <i>393</i> | <i>\$265,000</i> | <i>256</i> | <i>\$259,000</i> | <i>183</i> | <i>\$282,500</i> | <i>173</i> | <i>\$249,000</i> | <i>211</i> | <i>\$260,000</i> | <i>187</i> |
| <i>Outer Canterbury</i> | <i>\$246,000</i> | <i>393</i> | <i>\$265,000</i> | <i>256</i> | <i>\$259,000</i> | <i>183</i> | <i>\$282,500</i> | <i>173</i> | <i>\$249,000</i> | <i>211</i> | <i>\$260,000</i> | <i>187</i> |
| <u>Canterbury/Westland</u> | <u>\$290,000</u> | <u>1,130</u> | <u>\$310,000</u> | <u>780</u> | <u>\$285,000</u> | <u>562</u> | <u>\$319,500</u> | <u>512</u> | <u>\$305,000</u> | <u>637</u> | <u>\$300,000</u> | <u>458</u> |

Key to fonts used: Suburb Local Council Region **REINZ District**

Central Otago Lakes Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|-----------------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|------------------|-------------------------|------------------|-------------------------|------------------|-------------------------|------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Central | \$366,250 | 88 | \$449,000 | 77 | \$382,000 | 35 | \$347,500 | 32 | \$355,000 | 27 | \$299,000 | 24 |
| Queenstown | \$510,000 | 67 | \$585,000 | 41 | \$560,000 | 43 | \$531,250 | 26 | \$429,000 | 40 | \$485,000 | 30 |
| <u>Central Otago Lakes</u> | <u>\$432,200</u> | <u>155</u> | <u>\$476,500</u> | <u>118</u> | <u>\$457,500</u> | <u>78</u> | <u>\$410,000</u> | <u>58</u> | <u>\$400,000</u> | <u>67</u> | <u>\$402,500</u> | <u>54</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Otago Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|---------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| North Otago | \$175,500 | 54 | \$174,750 | 44 | \$205,000 | 20 | \$207,500 | 20 | \$210,000 | 25 | \$156,075 | 18 |
| Dunedin City | \$239,500 | 198 | \$250,000 | 181 | \$231,000 | 152 | \$257,500 | 122 | \$249,500 | 179 | \$221,800 | 106 |
| South Otago | \$130,000 | 27 | \$135,000 | 12 | \$120,000 | 17 | \$123,500 | 7 | \$175,000 | 15 | \$150,000 | 11 |
| East Otago | \$305,000 | 7 | \$181,500 | 6 | \$145,000 | 5 | \$299,250 | 2 | \$182,500 | 12 | \$175,000 | 3 |
| <u>Otago</u> | <u>\$221,750</u> | <u>286</u> | <u>\$235,000</u> | <u>243</u> | <u>\$210,000</u> | <u>194</u> | <u>\$247,500</u> | <u>151</u> | <u>\$235,000</u> | <u>231</u> | <u>\$205,500</u> | <u>138</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Southland Medians and Numbers Sold

| | Jan 2007 | | Jan 2008 | | Jan 2009 | | Jan 2010 | | Dec 2010 | | Jan 2011 | |
|-------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|------------------|-------------------------|-------------------|-------------------------|------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Invercargill | \$165,000 | 162 | \$232,000 | 113 | \$185,000 | 67 | \$185,000 | 71 | \$180,000 | 81 | \$197,500 | 57 |
| Bluff | \$115,000 | 6 | \$117,000 | 6 | \$104,000 | 4 | \$48,000 | 1 | \$145,000 | 2 | \$100,000 | 6 |
| Gore | \$87,250 | 26 | \$155,500 | 26 | \$166,000 | 21 | \$132,000 | 8 | \$183,000 | 19 | \$161,000 | 14 |
| Riverton | \$180,000 | 9 | \$207,750 | 20 | \$120,000 | 7 | \$207,500 | 4 | \$155,000 | 5 | \$165,000 | 7 |
| Winton | \$170,500 | 14 | \$230,000 | 9 | \$153,000 | 9 | \$130,000 | 7 | \$199,000 | 10 | \$198,000 | 1 |
| Te Anau | \$254,000 | 5 | \$365,000 | 9 | \$335,000 | 3 | \$288,000 | 3 | \$222,500 | 7 | \$183,000 | 5 |
| <u>Southland</u> | <u>\$156,000</u> | <u>222</u> | <u>\$225,000</u> | <u>183</u> | <u>\$175,000</u> | <u>111</u> | <u>\$182,500</u> | <u>94</u> | <u>\$184,000</u> | <u>124</u> | <u>\$180,750</u> | <u>90</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

National Sales Distribution

| Price Band | Jan 2009 | Jan 2010 | Dec 2010 | Jan 2011 |
|-----------------------|-------------|-------------|-------------|-------------|
| Under \$400,000 | 2479 | 2247 | 2620 | 2028 |
| \$400,000 - \$599,999 | 862 | 937 | 1106 | 786 |
| \$600,000 - \$999,999 | 296 | 395 | 517 | 365 |
| \$1 million and over | 69 | 87 | 154 | 73 |
| Total | 3706 | 3666 | 4397 | 3252 |